Economics, at its core, is the relationship between growing need and limited resources. It helps us understand trade-offs, big and small: a new car or a new roof, better hospitals or better schools. Economics is at the heart of any discussion involving taxes, unemployment, the deficit, health care, the stock market, inflation and welfare. The study of economics leads students to understand how economic reasoning is used to determine how effectively society meets its human and material needs. The objective of the coursework is to train students in the way economists view the world and in their techniques for analyzing problems. The economics department strives to produce graduates who will be informed and able to participate in public and private decision making in which economic considerations are involved.

Career opportunities run the gamut from government jobs to employment in entertainment, sports and recreation. The major offers much flexibility in course selection, so students have opportunities to pursue other, perhaps related, interests in other departments.

**LEARN MORE ABOUT THE ECONOMICS MAJOR:**

- Visit the Economics Major’s Website: [http://www.sju.edu/int/academics/cas/economics/index.html](http://www.sju.edu/int/academics/cas/economics/index.html)
- Visit the College of Arts and Sciences Advising Support Center, located in Barbelin 122
- Contact the Economics Department to schedule a meeting with a faculty member by calling 610.660.1553
- Speak with current students in the major
- Schedule an appointment with the Career Development Center at 610-660-3100

**WHAT CAN I DO WITH A MAJOR IN ECONOMICS?**

Whatever you put your mind to! You can learn much more at [www.onetonline.org](http://www.onetonline.org). Following are descriptions of just a few of the careers you might pursue:

**Compliance Manager:** Plans, directs, or coordinates activities of an organization to ensure compliance with ethical or regulatory standards.

**Economist:** Conducts research, prepares reports, or formulates plans to aid in solution of economic problems arising from production and distribution of goods and services. May collect and process economic and statistical data using econometric and sampling techniques.

**Environmental Economist:** Assesses and quantifies the benefits of environmental alternatives, such as use of renewable energy resources.

**Financial Analyst:** Conducts quantitative analyses of information affecting investment programs of public or private institutions.
HOW CAN I ENGAGE MY INTEREST IN ECONOMICS OUTSIDE THE CLASSROOM?
There are so many opportunities to get involved at Saint Joseph’s University and beyond – and to develop experience in your major while doing so! Here are just a few:

- Philadelphia Economics Internship Program
- Omicron Delta Epsilon International Economics Society
- Economics Society
- National Economics Association

OUTCOMES – A CLOSER LOOK AT SJU GRADUATES WITH DEGREES IN ECONOMICS:
As depicted in the chart below, the majority of new graduates have started their careers in the financial services field. Many others have selected a variety of industries. (Data from Saint Joseph’s University Career Development Center’s Post-Graduation Survey, 2008 – 2012.)

Economics Majors' Chosen Industries

Here is a sampling of positions our graduates have accepted

- Buyer Analyst
- Carpenter
- Casting Director
- Client Services Associate
- Closer/Funder
- Compliance Specialist
- Customer Service Representative
- Evaluation Analyst
- Financial Analyst
- Financial Advisor
- Financial Services Associate
- Infantry Officer
- IT Advisory Associate
- Logistics Coordinator
- Market Analyst
- Research Analyst
- Risk Analyst
- Sales/Account Analyst
- Teacher
- Trust Trainee
- Underwriter
- Underwriting Trainee
Organizations that have hired our graduates include:

- Aetna
- BDP International
- Bureau of Labor Statistics
- Christiana Trust
- Cigna
- Duff and Phelps
- Goldman Sachs
- JP Morgan Chase
- Karr Barth Associates, Inc.
- KPMG
- Liberty Mutual Insurance
- MDRx Research
- Minooka Motors
- Milliman
- Philadelphia Insurance Companies
- Phoenix Marketing International
- The Philadelphia Contributionship
- Provident Funding
- Prudential Financial
- Towers Watson
- United State Marine Corps
- Wachovia Securities


<table>
<thead>
<tr>
<th>Graduation Year</th>
<th># of Respondents</th>
<th>Average Total Salary</th>
<th>Average Bonus</th>
<th># of Bonuses</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>9</td>
<td>$42,500</td>
<td>$5,000</td>
<td>2</td>
</tr>
<tr>
<td>2009</td>
<td>Too little data to report (number of respondents was less than 5)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td>6</td>
<td>$45,800</td>
<td>$2,700</td>
<td>2</td>
</tr>
<tr>
<td>2011</td>
<td>7</td>
<td>37,500</td>
<td>n/a</td>
<td>n/a</td>
</tr>
<tr>
<td>2012</td>
<td>Too little data to report (number of respondents was less than 5)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Some of the graduate schools in which our new graduates have continued their education, in programs including Law, Business, and Social Science:

- Drexel University
- Fordham University
- LaSalle University
- London School of Economics
- Saint Joseph’s University
- Temple University
- University of Notre Dame
- Vanderbilt University

FURTHER ASSISTANCE WITH YOUR MAJOR AND CAREER OPTIONS

The Career Development Center can help you with the process of choosing a major and exploring your career options. For assistance, please call 610-660-3100 to schedule an appointment to meet with a Career Counselor.

GETTING THE JOB – SAMPLE ECONOMICS MAJOR RESUME-below
David Dupperhault
DDupperhalt@sju.edu • 345 First Street Philadelphia, PA 19131 • (109)-876-5432

Education:  
Saint Joseph’s University  
Philadelphia, PA  
May 2014  
Bachelor of Arts, Major: Economics  
GPA 3.3  
Related Courses: Monetary, International Trade, Investments, Game Theory, Chinese Economics

Work History:  
Urban Affairs Coalition  
Philadelphia, PA  
May 2013-Present  
Political Journalist:  
- Educate small business owners and low income families to qualify for bank loans through workshops  
- Conduct program and market research and evaluations  
- Manage multiple databases for the organization

PoliticsPA  
Harrisburg, PA  
January 2012-May 2012  
Political Journalist:  
- Developed multiple stories weekly to be published on website  
- Read and reported on regional, statewide, and national news stories nightly  
- Researched and prepared data on campaign contributions, voter affiliations, and opinion polls  
- Conducted interviews of politicians and party members for use in publications

European Parliament  
Brussels, Belgium  
January 2011-April 2011  
Advisor for MEP Arturs Krišjānis Kariņš (EPP):  
- Prepared briefings on meetings, legislation, and foreign dignitaries  
- Delivered documents and collected signatures for proposed legislation  
- Proposed amendments to parliament that were incorporated into European law  
- Traveled and staffed MEP Kariņš for meetings and foreign trips

Activities:  
Saint Joseph’s University NCAA Division I Men’s Lacrosse  
Fall 2011- Present  
- Dedicated thirty hours per week in season to practices, weightlifting, conditioning, contests and travel

Special Olympics Volunteer  
Winter 2007-Present

Omicron Delta Epsilon, International Economics Society  
Fall 2012  
- Senior Editor of Newsletter, 2013  
- Social Chair, 2012-2013  
- Presented a paper on Economic Development at 2013 regional conference

Summer Immersion Program-Guatemala  
May 2011

Proficient in:  

Languages:  
French: Basic Knowledge, Spanish: Basic Knowledge, Portuguese: Basic Knowledge