The Saint Joseph’s University Finance Department explores in great depth the current financial practices of both organizations and individuals, and prepares students to handle these practices in an ever-changing marketplace. The range of knowledge instilled in SJU’s finance majors is vast, ensuring the understanding of the financial function in business and the management of assets and liabilities. Graduates of the Finance Department move on to professional positions with banking institutions, finance, departments of business enterprises, insurance companies, and investment companies.

Of the many resources available to finance majors at Saint Joseph’s, perhaps the most notable is the Wall Street Trading Room, located in Mandeville Hall. The room provides access to electronic sources of financial and investment data, analytical tools, and trading simulations. Thus, classes are able to work more effectively, with hands-on learning and enhancements to curriculum. The trading simulations provide for real-life experiences, and the continuous access to financial data/software creates an integrated learning environment.

Want to get involved? The Stock Portfolio Competition gives participants an opportunity to learn about investing in a fun, risk-free way. Students can take full advantage of the resources at the university, including the Wall Street Trading Room. Directions will be posted at the beginning of each semester for how to set up your portfolio. To sign up, visit http://www.marketwatch.com/game/sjuhawk. Students can also join Gamma Iota Sigma, The International Risk Management, Insurance, and Actuarial Science Collegiate Fraternity. The Alpha Omega Chapter at SJU seeks to cultivate relationships by connecting educators, students, and representatives from the insurance industry to encourage and foster further interest in insurance and risk management as well as network for careers upon graduation.

**LEARN MORE ABOUT THE FINANCE MAJOR:**
- Visit the Finance Department’s website: [http://www.sju.edu/int/academics/hsb/finance/index.html](http://www.sju.edu/int/academics/hsb/finance/index.html)
- Visit the Haub School of Business Leahy Advising Center, located in Mandeville 289
- Contact the Finance Department to schedule a meeting with a faculty member by calling 610-660-1665
- Speak with current students in the major
- Schedule an appointment with the Career Development Center by calling 610-660-3100

**WHAT CAN I DO WITH A MAJOR IN FINANCE?**
Whatever you put your mind to! You can learn much more at [www.onetonline.org](http://www.onetonline.org). Following are descriptions of just a few of the careers you might pursue:

**Credit Analyst:** Analyzes current credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepares reports with this credit information for use in decision-making.

**Financial Analyst:** Conducts quantitative analyses of information affecting investment programs of public or private institutions.
**Investment Fund Manager:** Plans, directs, or coordinates investment strategy or operations for a large pool of liquid assets supplied by institutional investors or individual investors.

**Personal Financial Advisor:** Advises clients on financial plans utilizing knowledge of tax and investment strategies, securities, insurance, pension plans, and real estate. Duties include assessing clients' assets, liabilities, cash flow, insurance coverage, tax status, and financial objectives to establish investment strategies.

**Securities and Commodities Trader:** Buys and sells securities and commodities to transfer debt, capital, or risk. Establishes and negotiates unit prices and terms of sale.

**HOW CAN I ENGAGE MY INTEREST IN FINANCE OUTSIDE THE CLASSROOM?**

There are so many opportunities to get involved at Saint Joseph’s University – and to develop experience in your major while doing so! Here are just a few:

- Gamma Iota Sigma
- Cooperative Education Program
- Student Managed Funds
- Stock Portfolio Competition
- Wall Street Trading Room
- Serve as Treasurer for a student organization

**OUTCOMES – A CLOSER LOOK AT SJU GRADUATES WITH DEGREES IN FINANCE:**

As depicted in the chart below, the majority of new Finance graduates have started their careers in the financial services field. Many others have selected a variety of industries. (Data from Saint Joseph’s University Career Development Center’s Post-Graduation Survey, 2008 – 2012.)

*Other industries include: Communications/Media; Education; Energy/Natural Resources/Utilities; Entertainment/Sports/Recreation; Government; Marketing/Sales, Not-for-Profit; Transportation/Shipping/Logistics*

Here is a sampling of positions our graduates have accepted:

- Account Executive
- Accountant
- Bank Analyst
Broker
Broker Trainee
Brokerage Services Assistant
Business Analyst
Capital Market Analyst
Client Financial Management Analyst
Cost Engineer
Credit Analyst
Customer Relationship Associate
Day Trader
Development Associate
Equity Portfolio Accountant
Financial Analyst
Financial Planner

Financial Sales Representative
Fund Accountant
Fund Analyst
Hedge Fund Associate
Insurance Agent
Internal Auditor
Internal Sales Representative
Investment Banker
Investment Specialist
Junior Analyst
Junior Equity Trader
Junior Operations Analyst
Management Trainee
Marketing Associate

Operations Coordinator
Portfolio Administrator
Pricing Analyst Trainee
Private Client Researcher
Real Estate Agent
Recovery Analyst
Research Analyst
Sales Associate
Stock Associate
Tax Associate
Teacher
Trade Content Analyst
Trader
Underwriter

Organizations that have hired our graduates include:

Accenture
American International Group
Amper Investment Banking
AXA Advisors
Beacon Commercial Real Estate
BlackRock
Blue Bell Private Wealth Management
Boeing
Capital Innovations
CIGNA
Cintas Corporation
Citicus Fund Services
Citigroup
Coface Services North America

Comcast
Deloitte & Touche
Deutsche Bank
Devon Financial Associates
General Electric
Hamilton Lane Advisors
ING Financial Partners
Janney Montgomery Scott
John Thomas Financial
Johnson & Johnson
JPMorgan Chase
Lincoln Financial Group
Massachusetts Mutual Financial Group
Merrill Lynch

Morgan Stanley
Mutual of Omaha
New York Stock Exchange
Northwestern Mutual Financial Network
Philadelphia Insurance Companies
PricewaterhouseCoopers
Prudential Financial
Royal Bank of Canada
SEI Investments
Susquehanna International Group
T. Rowe Price
The Vanguard Group
Wells Fargo Financial
Zurich Financial Services

Some of the graduate schools in which our students have continued their education, in programs including Business and Law:

American University
College of William & Mary
Duisenberg School of Finance
Pace University
Philadelphia University
Saint Joseph's University
St. Thomas University
Temple University
Thomas M. Cooley Law School
Villanova University
Widener University

Average Starting Salary – Finance Majors – Classes of 2008 – 2012

<table>
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<tr>
<th>Graduation Year</th>
<th># of Respondents</th>
<th>Average Salary</th>
<th>Average Bonus</th>
<th># of Bonuses</th>
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<td>2012</td>
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GETTING THE JOB – SAMPLE FINANCE MAJOR RESUME:

**Amanda K. Moore**

_Amoore@email.com_  

1000 Woodbine Avenue  
Philadelphia, PA 19131

**EDUCATION**

**Saint Joseph’s University**, Philadelphia, PA

*Bachelor of Science in Business Administration, May 2014*

- Major: Finance
- Cumulative Grade Point Average: 3.5
- Honors: Recipient, Presidential Scholarship (merit-based); Dean’s List: Fall 2010 – present

**RELATED EXPERIENCE**

**Delaware Investments Group**, Philadelphia, PA: *Broker Operations Intern, Summer 2013*

- Functioned as a member of the mainframe system conversion team.
- Analyzed and interpreted broker/dealer database to ensure proper data mapping to new system.
- Communicated extensively with various brokerage firm representatives.

**ADDITIONAL EXPERIENCE**

**Office of Residence Life, Saint Joseph’s University**, Philadelphia, PA: *Resident Assistant, Fall 2012 – present*

- Problem-solved campus issues with other resident advisors and supervisors in a team-oriented environment.
- Advised 30 residents on personal, social, and academic issues.
- Developed and facilitated programs to foster community spirit and awareness.

**ACTIVITIES**

- Member, *Gamma Iota Sigma* (Finance Society): Fall 2011 – present
- Treasurer, Student Government Association: Spring 2012 – present
- Participant, Appalachian Experience: Spring 2013

**FURTHER ASSISTANCE WITH YOUR MAJOR AND CAREER OPTIONS:**

The Career Development Center can help you with the process of choosing a major and exploring your career options. For assistance, please call 610-660-3100 to schedule an appointment to meet with a Career Counselor.