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🕂 sju.edu/afm

Academy of



FOOD MARKETING

# Welcome to **SAINT JOSEPH'S.**

Saint Joseph's intersects a vibrant Philadelphia neighborhood and a Main Line suburb with sweeping green space and historic homes.

#### Art. Culture. Business. Sports.

When you come to Saint Joseph's, you have access to all the opportunities of Philadelphia, the East Coast's second largest city, while living and studying on a sprawling 114-acre campus.

Center City is just 15 minutes away. Hop in a rideshare to meet friends at one of the city's 439 restaurants, historical sites, or entertainment and sporting venues. In no time, you'll be back on campus.

#### The Jesuit academic tradition is

built on the idea that faith, knowledge, career success, and social justice are all connected. This philosophy is why some of the world's brightest minds choose to teach at Saint Joseph's.

This tradition of academic excellence not only prepares students to perform inside the classroom. It connects them to their purpose, transforming them into leaders capable of turning vision into reality.



# THE HAUB SCHOOL OF BUSINESS

**The Haub School of Business** is a recognized leader in industryspecific degree programs, is consistently top-ranked by *U.S.News & World Report* and included in *Princeton Review's* perennial rankings. Saint Joseph's programs are accredited by AACSB (The Association to Advance Collegiate Schools of Business).

**The Food Marketing program** is part of the Haub School of Business and is one of the most recognized Food Marketing degree programs in the country.

# **Food Marketing** CORPORATE **PARTNERSHIPS**

Acme Markets	E8
Acosta Sales & Marketing	Ge
Aramark	Но
Atalanta	Но
Bayer Consumer Care	J8
BIMBO	Jo
BJ's Wholesale Club	Jo
Brown's Supermarket	Ke
C&S Wholesale Grocers	Ke
CA Ferolie	Ke
Campbell Soup	Ki
CheeseImportersofAmerica	KI
Colgate-Palmolive	La
Dietz & Watson	M
Dollar Tree	M
Domino Foods, Inc.	M

&J Gallo eneral Mills lonor Foods ormel &J Snacks ohn Vena Produce ohnson & Johnson ellogg's ey Foods eyImpact Sales imberly-Clark IND actalis lars 1cCormick 1ondelez

### Nestle

PA Dept. Agriculture PepsiCo Philabundance

Pomi

Procacci Brothers

Saxby's

Sprouts Farmers Market

Target

The Giant Company

The Hershey Company

Wakefern

Walgreens

Wawa

Wegmans



### Why Food Marketing?

- Industry focused curriculum developed by faculty experts
  - Consistent monitoring, mentoring and counseling •
  - Nationally recognized program for over 55 years •

### Strong relationships with retailers and consumer packaged goods companies

- Opportunities to attend industry related trade conferences •
- Networking with key industry leaders •
- Highly attended corporate job fairs •

### • Paid co-op and internship opportunities with practical field experience and extensive job preparation

- Career Development Center supports resumes, interviews and placement
- Reputation for placing students in jobs before and after graduation
- Competitive edge for job opportunities
- Food marketing scholarship opportunities

e: Create a Customer Ready Presentation for Wakelern in topline sales of their Salsa Category versus year ago.



# Educating future leaders WITH OUR WORLD CLASS FACULTY.

The Food Marketing program at Saint Joseph's strives to educate and prepare you to navigate the complexities of the retail and consumer packaged goods industries.

The 40-course undergraduate curriculum consists of a balance of liberal arts and general business courses such as accounting, finance, management, statistics, and business intelligence. The remainder is specific to Food Marketing focusing on sales and marketing strategies, retailing, wholesaling, distribution, analytics and market research.

#### **Our Faculty**

- Work within the food and allied industries
- Offer practical instruction based on first-hand experience
- Prepare students to address critical issues associated with the ever- changing retail landscape
- Earn both national and international recognition for their research

### Cooperative Education Program

In today's competitive job market employers are looking for exceptional candidates who have on-the-job experience; who can hit the ground running without requiring further training. Through the Food Marketing Co-op program students gain valuable experience before graduation. Dedicated personnel assist students in optimizing their Co-op experience and connections with leading retailers and manufacturers.

#### Advantages of Co-op

- Applied learning in a project based program
- **Paid** work experiences
- Work with corporate teams on actual projects
- Exposure to multiple companies and categories including consumer packaged goods companies and retail (from marketing to supply chain)
- Develop a personal network of valuable industry contacts
- Increases learning
  potential

### 🕀 Learn more

Academy of Food Marketing Cooperative Education Program 610-660-1600

- Provides a pathway to employment
- Gain a competitive advantage with an advanced resumé & interviewing skills



# Food Marketing SCHOLARSHIP OPPORTUNITIES

**Through the food industry's generous support,** scholarships are available exclusively to qualifying Food Marketing majors. Most of these scholarships are awarded to entering freshmen students and may be renewed until graduation. Through relationships in the food and allied industries there are additional scholarship opportunities that can be earned throughout a student's academic career as a Food Marketing major. Food Marketing scholarships may be awarded in addition to any University, state or federal aid you may receive from Saint Joseph's.

When you apply to Saint Joseph's University, you must be accepted first as a Food Marketing major before you can be considered for a Food Marketing scholarship. In addition, you must file the Free Application for Federal Student Aid (FASFA) form.

The scholarship review of accepted Food Marketing applicants takes place in March. The review emphasizes financial need, and considers the applicant's academic record.

### The Academy of Food Marketing

### An internal support arm which promotes Food Marketing education

- Provides mentorships and supports the development of Food Marketing students including: scholarships, internships, paid co-op education, recruiting, counseling, job placement and attendance at leading industry conferences.
- The Food Marketing program is also supported by senior industry leaders who sit on the Academy's Board of Governors and offer counsel on program development.

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